



**LANXESS AG**  
**2010 Annual Stockholders' Meeting**

**Dr. Axel C. Heitmann,**  
**Chairman of the Board of Management**

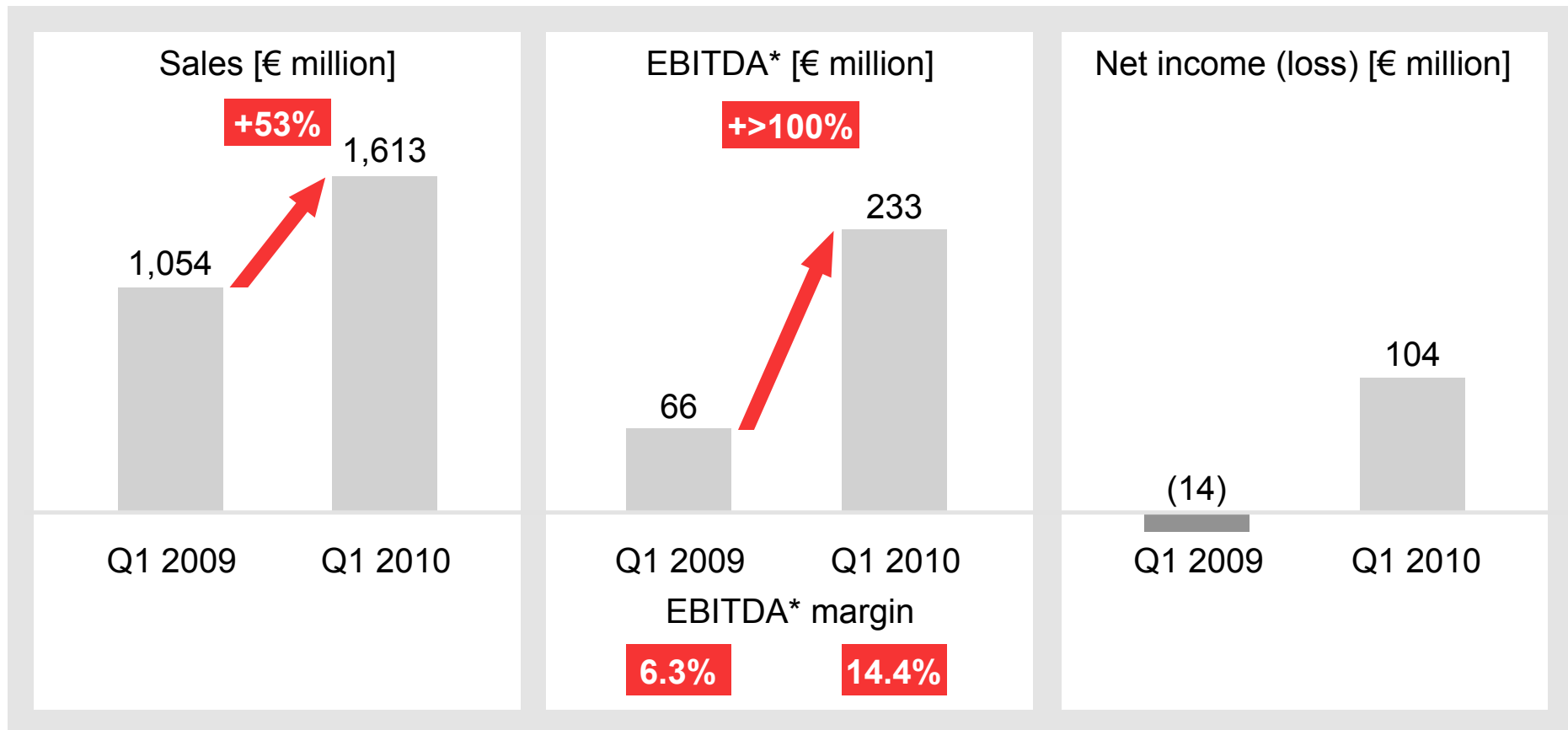
Cologne, May 28, 2010

## Investment in the latest water technology in Bitterfeld



- New facility to develop and manufacture products for “membrane filtration” water treatment technology
- Capital expenditures approx. €30 million
- About 200 new jobs created in the long term

# Q1 2010: LANXESS emerges from crisis stronger than before



\* pre exceptionals

# Successful crisis management has stabilizing effect

## Stabilization measures

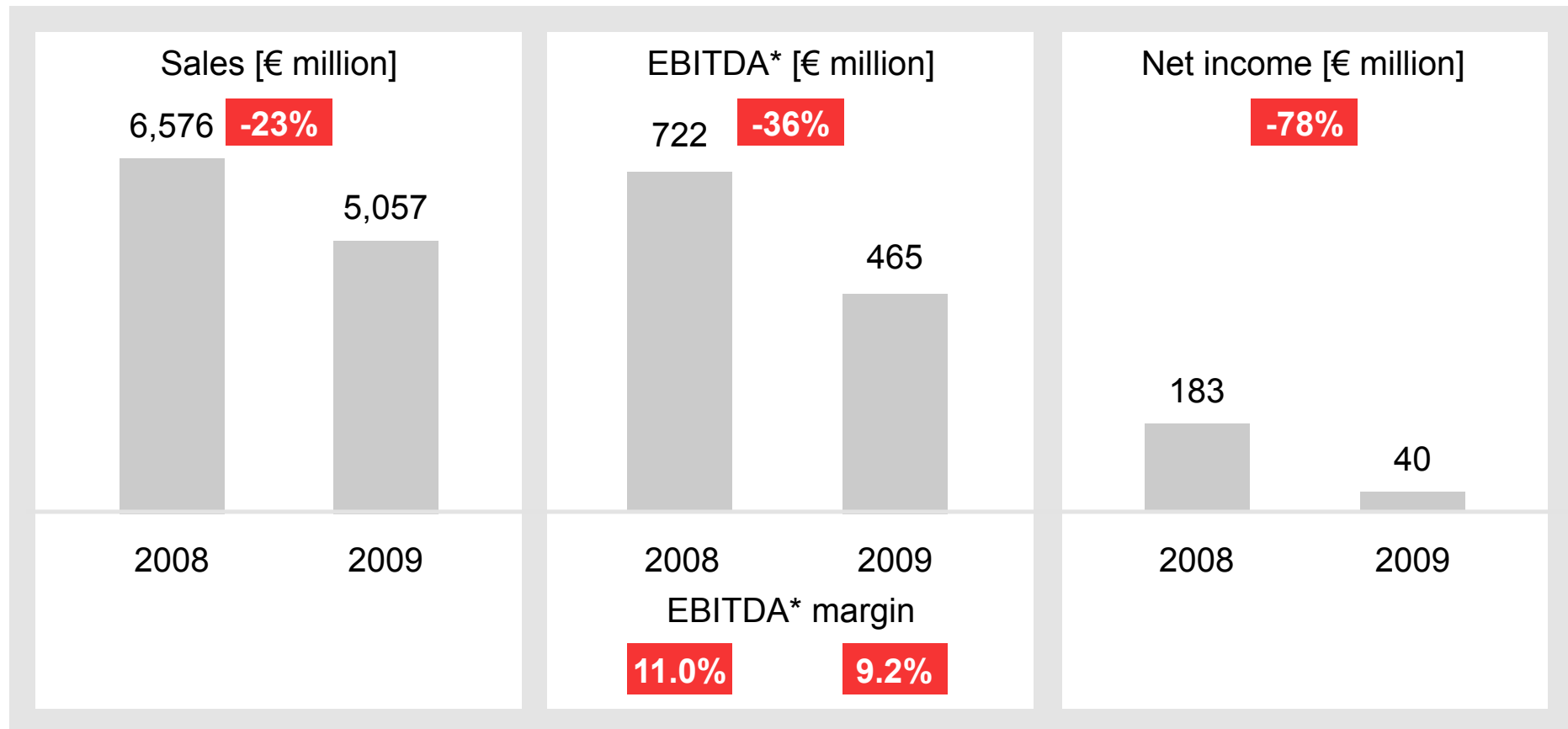
- **Challenge program**  
Pay / variable compensation reduced or salary increases postponed for all employees worldwide and the board of management
- **Flexible asset and cost management**  
Systematic adjustment of production to drop in demand



## Result

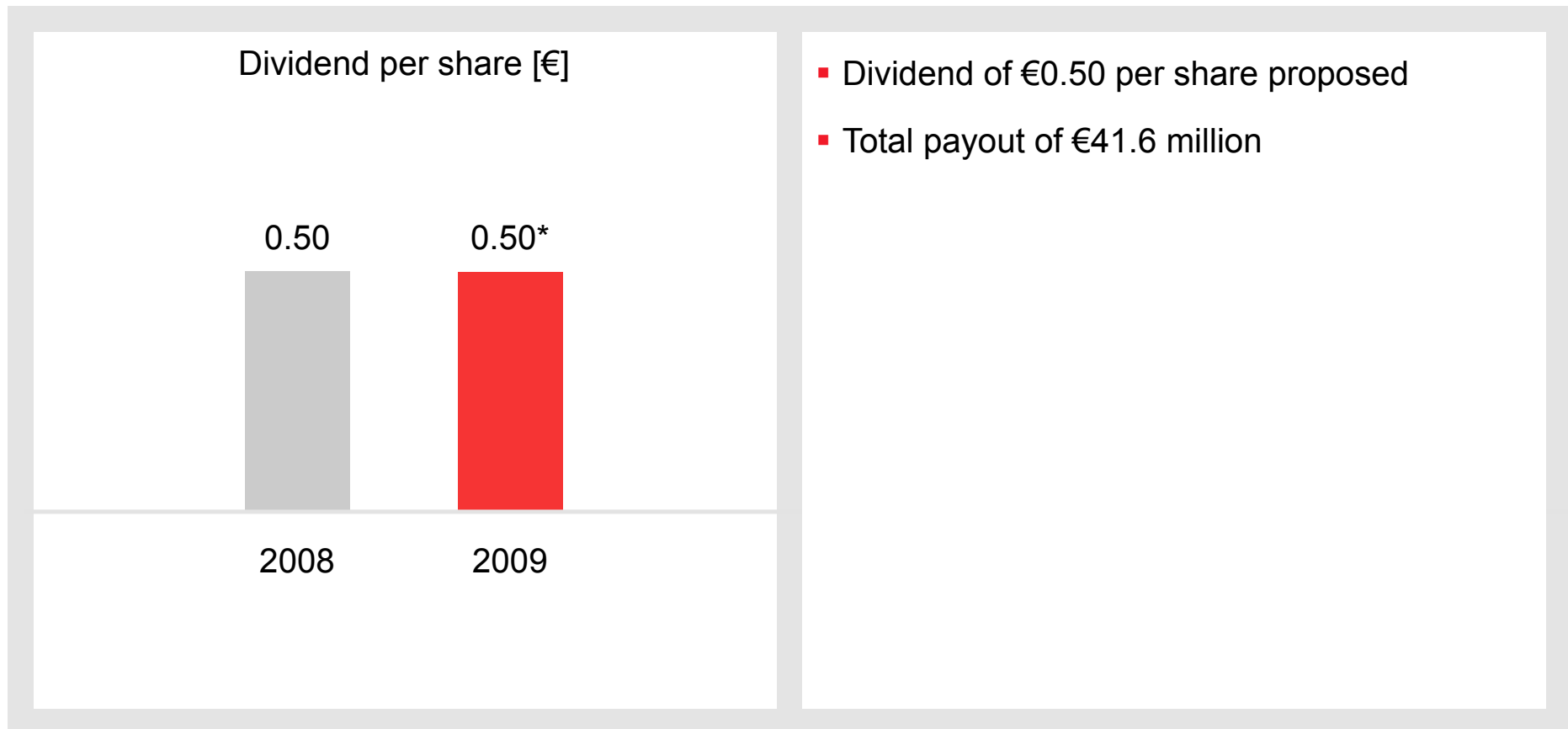
- **Savings in 2009: €170 million**
- **Planned savings through 2012: €360 million in total**

## 2009: Positive net income despite the crisis



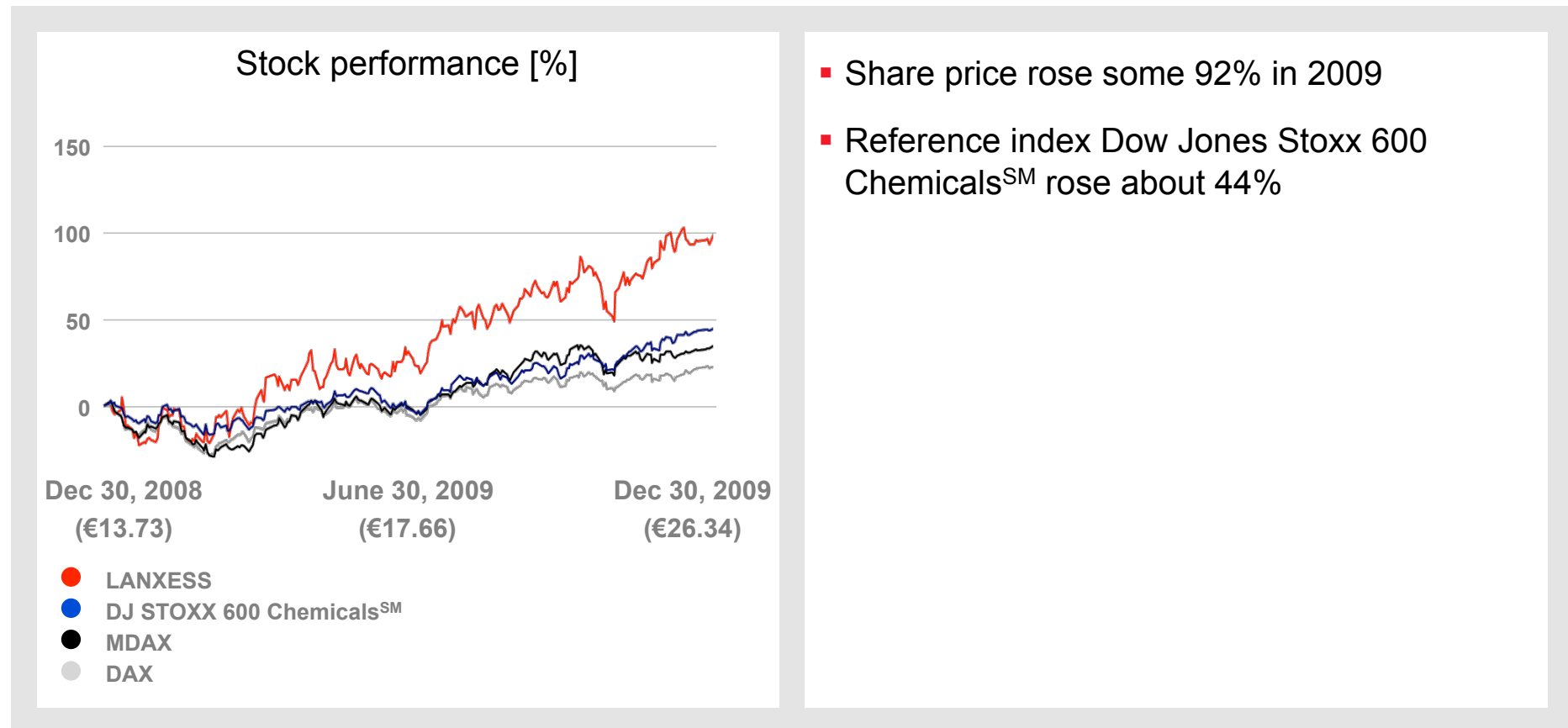
\* pre exceptionals

## Despite the crisis unchanged dividend proposed



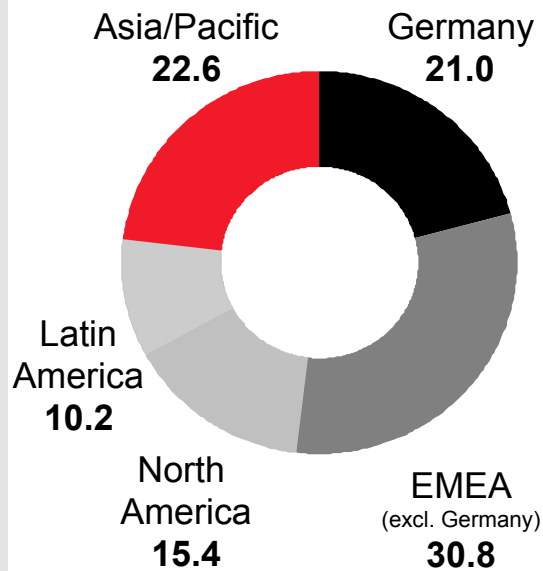
\* proposal to the Annual Stockholders' Meeting

# LANXESS stock outperforms the reference indices

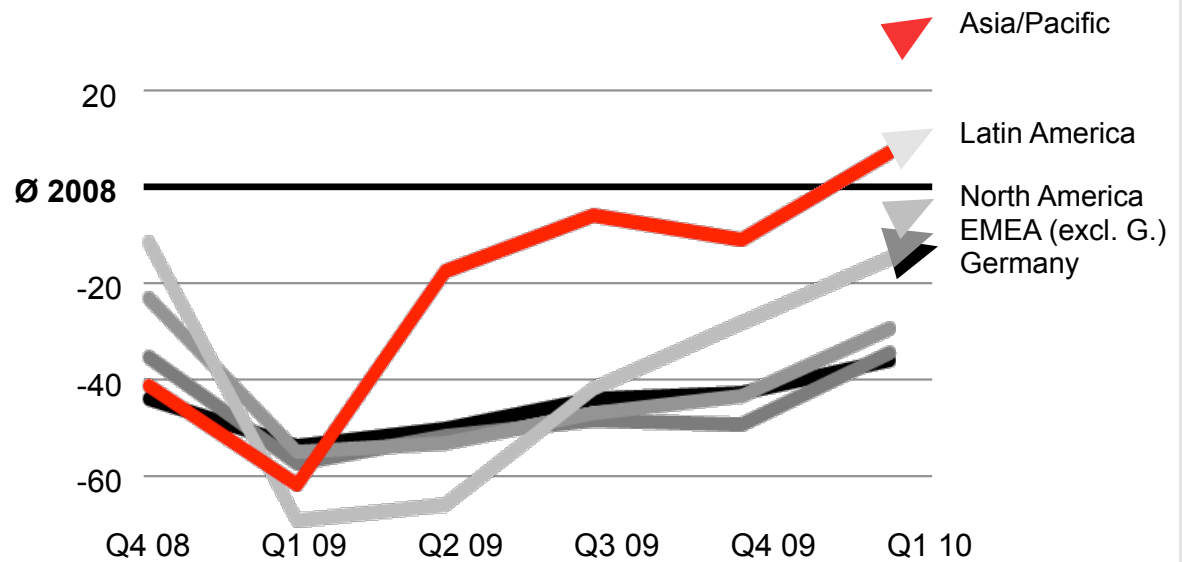


# LANXESS benefits from strong position in growth markets

Sales by region [%]



Sales trend by region [%]





## Strengthening our presence in growth markets

- **India:** Start-up of plants to produce rubber additives and ion exchange resins for water treatment in Jhagadia
- **China:**
  - Joint venture for the production of nitrile rubber in Nantong
  - Capacity expansions for high-tech plastics in Wuxi
- **Russia:** Construction of a new plant in Nizhny Novgorod
- **Global:** Expansion of capacities for high-performance rubber in Dormagen, Germany; Orange, Texas, U.S.; and Cabo, Brazil
- **Singapore:** Construction of a new butyl rubber facility



## Targeted investment at German sites

- **Germany:**

- Construction of new plant in Bitterfeld
- Construction of new formalin facility in Krefeld-Uerdingen
- Expansion of production capacities for aromatics in Leverkusen
- Cooperation with Syngenta to expand capacities at Saltigo in Leverkusen



# LANXESS benefiting from global megatrends

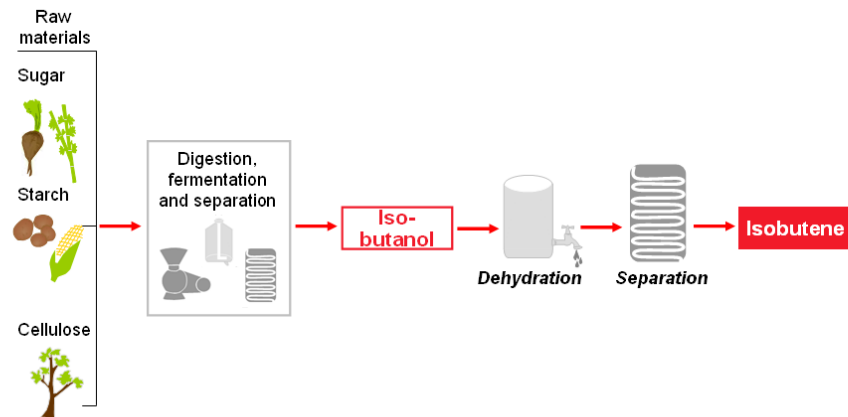


\* mandatory in Europe from 2012; legislation pending in other countries

# LANXESS investing in “Green Chemistry”

## “Green Chemistry” in production

Example: raw material production



**LANXESS** acquiring an interest in  
biofuel producer Gevo, Denver, U.S.  
→ Entering in alternative raw material supply

## “Green Chemistry” in products

Example: lightweight auto parts



Organic composites for the  
front end of the Audi A8



# LANXESS – well positioned for the future

Premium products and services

Systematic growth strategy

Focus on innovation



# LANXESS – confident for 2010

## Markets

- Growth in the most important customer industries
- Regional variations in chemical industry recovery

## Economy

- Global recovery in 2010 – faster and stronger recovery in the BRIC\* countries
- Risk of setbacks remains

## LANXESS

- EBITDApre of €650 - 700 million expected for the full year 2010
- Second quarter of 2010 is proceeding very well

\* BRIC = Brazil, Russia, India, China

**LANXESS**

Energizing Chemistry